

# ESA July Board Meeting

## MINUTES

JULY 3, 2013

2:00 P.M.

PIKES PEAK REGIONAL BUILDING DEPARTMENT, 2880  
INTERNATIONAL CIRCLE, COLORADO SPRINGS

<b>FACILITATOR</b>	Jim Reid
<b>NOTE TAKER</b>	Eileen Gonzalez
<b>ATTENDEES</b>	Commissioner Sallie Clark, T. Wayne Florek, Mayor Jeri Howells, Dr. Julie Kiley, William Louis, William Normile, Councilman Andy Pico, John Scorsine, Interim Chief Tommy Smith, Chief Carl Tatum
<b>ABSENT</b>	Jeffery Force, Dr. Jack Sharon

Agenda topics

### 1. CHANGES TO AGENDA/POSTPONEMENTS

<b>DISCUSSION</b>
Eileen Gonzalez requested the addition of an Item 4.B., Community Relations Report, from Tawnya Silloway.

### 2. PUBLIC COMMENT

<b>DISCUSSION</b>
Bill Louis, substituting for Jane Fredman, introduced himself.

### 3. APPROVAL OF THE MINUTES OF JUNE 5, 2013

<b>DISCUSSION</b>	
None.	
<b>MOTION</b>	<b>PERSON RESPONSIBLE</b>
Motion to approve the minutes of the June 5, 2013 meeting.	Dr. Julie Kiley
Second	Wayne Florek
Approved	Unanimous

### 4.A. TREASURER'S REPORT FOR JUNE 2013

<b>DISCUSSION</b>	
Wayne Florek presented the treasurer's report for June 2013. Revenue included March & April assessments, and expenses included regular City salary & benefits, legal fees, office and website expenses, and the first billing for the 2012 financial statement audit. Mr. Florek noted that the financial audit is nearly completed and should be presented at the August Board meeting.	
<b>MOTION</b>	<b>PERSON RESPONSIBLE</b>
Motion to accept the Treasurer's report for June 2013.	Councilman Andy Pico
Second	Interim Chief Tommy Smith
Approved	Unanimous

### 4.B. COMMUNITY RELATIONS REPORT

<b>DISCUSSION</b>
Tawnya Silloway, Community Relations Coordinator for AMR, presented information relating to AMR's sports and school supply drive for kids affected by the Black Forest Fire. She also told the Board about a program being

conducted by Thanks a Bunch, which provides \$50 restaurant gift certificates for first responders, which are available at Larry Miller Toyota in Motor City.

5.A. SECOND QUARTER 2013 GRANT RECOMMENDATIONS

DISCUSSION	
Chair Reid called the Board's attention to the grant applications in the directors' packets, and noted that staff was still awaiting a follow-up report on grant #1301-02 for El Paso County Search & Rescue. John Scorsine recommended that fire districts submit grant applications emphasizing training between now and the possible expiration of the ESA's grant program.	
MOTION	PERSON RESPONSIBLE
Motion to approve the three grants as presented (1302-01, 1302-02 and 1302-03), with the requirement that EPCSAR submit a complete follow up report prior to being issued funding for grant #1302-02.	John Scorsine
Second	Commissioner Sallie Clark
Approved	Unanimous

5.B. CONSULTANT UPDATE

DISCUSSION
<p>Kenny Hodges of the El Paso County Attorney's Office informed the board that the County had been served with the City's notice of termination of its intergovernmental agreement with the County. In response to a question for Chair Reid, he noted that the status of the City's participation in the ESA's contract with AMR for the period between January 1, 2014 and March 31, 2014 still remained to be negotiated, but that, in speaking to a representative of the City Attorney's office, it was the City's intent to remain a part of the contract for the duration of that period of time. Interim Chief Smith confirmed that was the case.</p> <p>Commissioner Clark asked a question about the status of the City's representatives on the ESA Board during the next six months. Mr. Hodges agreed that it would be possible for the County to establish a new ESA-type board that would concern itself with the establishment of a new, county-only ambulance contract at the same time the current ESA Board continued to exist to administer the current contract, as long as the two boards were clearly separate. Commissioner Clark suggested that the County stakeholders explore the establishment of such a board. Interim Chief Smith emphasized the importance of dialog between the City and the County moving forward, beginning as soon as the City's ambulance contract is negotiated.</p> <p>Commissioner Clark read the following statement, which she received from a former fire chief:  "Bottom line, is the City wants revenue from the contract, AND wants to pay nothing towards transport costs, so its called a "zero subsidy" system. So to "share" profit with the City, ambulance rates have to go up. There is no free lunch or money tree in EMS. You can't estimate what the rate structure will do, unless you know the payor mix on the insurance side. But today many, many metro systems are only collecting 30% net receivables. So do the math – how many transports do you need at XX rate, to make enough to pay for labor, ambulances, oversight, billing, corporate profit and the City's "ask."  In California right now, two counties who re-bid 2 years ago, who in the end ejected AMR after over a decade of service, both systems are under default. I have the loss statements. Santa Clara (San Jose) has placed Rural Metro under a "cure order" as the first step in breach (sic) of contract. Paramedics Plus in Alameda County (Oakland) lost \$9M last year. AMR told both counties that they were underbid and guess what, the largest, maybe most hated, but most sophisticated ambulance company in the U.S. was right...  In addition, why would the County allow, or want the city, with the largest cluster of payers, out of the system? It means rural residents get less service, higher bills or both, as there is not the call volume to pay for enough unit hours to be ready on standby. At least in California, the State and Counties got it right by giving the Counties the power to side wide area, if not countywide, Exclusive Franchise Areas (EOA's). Also in those EOA's the best revenue mix is to allow the 911 provider to handle ALL interfacility, non emergency work. These runs are better paid for, and do heavily subsidize the 911 losses."</p> <p>Dr. Kiley expressed her concern with potential delays in patient care under a new contract or contracts due to confusion in dispatch relating to borders and the appropriate contractor to dispatch. Commissioner Clark challenged the City to ensure that its process relating to a new ambulance contract is transparent. Interim Chief Smith committed that the City would have a mutual aid agreement with the County's contractor, that it would require their contractor to serve the region as a whole to the best of their ability, and that there would be accountability built in to the City's ambulance system under the new contract.</p>

5.C. BLACK FOREST FIRE RESPONSE REPORT

<b>DISCUSSION</b>
Scott McCune provided a brief report on the contractor's participation in the response to the Black Forest Fire in June. Commissioner Clark expressed her appreciation to AMR's staff for their support.

5.D. RFP PROJECT UPDATE

<b>DISCUSSION</b>
Eileen Gonzalez presented PSRG's progress report and recommendations for issues to be included in an RFP and a subsequent contract.

5.E. APPRECIATION OF BOB DEMETRY

<b>DISCUSSION</b>
Chair Reid presented Bob Demetry with a token of appreciation for his service to the ESA Board.

5.F. BOARD MEMBER/STAFF COMMENTS

<b>DISCUSSION</b>
Mayor Howells noted that the City of Fountain had named its newest fire station in honor of Chief Darin Anstine in appreciation of his long and dedicated service. Commissioner Clark expressed her thanks for the community's response to the Black Forest Fire. Dr. Kiley expressed her appreciation for the work of the volunteer first responders in the County. Bill Normile thanked all those involved for having had a productive conversation relating to the issue of mutual aid for ambulance service under the new contracts.

7. ADJOURNMENT

<b>MOTION</b>	<b>PERSON RESPONSIBLE</b>
Motion to Adjourn	Chief Carl Tatum
Second	Interim Chief Tommy Smith
Approved	Unanimous

MEETING ADJOURNED AT 3:03 p.m.